

Evaluating Hygiene Production

1. Setting Production Goals:

- To provide clarity and direction, every hygienist will calculate their daily production goal using this formula: Hourly Rate × Hours Worked per Day × 3.
- This gives us a clear target to aim for each day.

2. Regular Tracking and Review:

- It's important to compare your actual daily production with your calculated goal on a regular basis.
- By keeping track, we can understand where we stand and identify opportunities for improvement.

3. Using Insurance Reimbursements:

- When insurance reimbursements are lower than our standard charges, base your production calculations on the insurance-allowed amounts.
- This helps us align our goals with what we're actually compensated for.

Example Scenarios:

Let's look at a few examples to understand how this works:

- Scenario 1:
 - Hourly rate: \$50
 - Hours worked per day: 8
 - Daily production goal: $\$50/\text{hour} \times 8 \text{ hours/day} = \400
 - Multiply by 3: $\$400 \times 3 = \$1,200$ (your daily production goal)
- Scenario 2:
 - Hourly rate: \$60
 - Hours worked per day: 8
 - Daily production goal: $\$60/\text{hour} \times 8 \text{ hours/day} = \480
 - Multiply by 3: $\$480 \times 3 = \$1,440$ (your daily production goal)
- Scenario 3:
 - Hourly rate: \$70
 - Hours worked per day: 8
 - Daily production goal: $\$70/\text{hour} \times 8 \text{ hours/day} = \560
 - Multiply by 3: $\$560 \times 3 = \$1,680$ (your daily production goal)